

తెలంగాణ तेलंगाना TELANGANA SI No. 278301 23-2-19 Rs/10/-Sio. Wio. For whom

#2-26/2, Road No 7, Mallikarjuna Nagar,

779861

Opp:Uppal Bus Depot, Peerzadiguda (V), Medipally (M), M.M. Dist. Cell: 9959321820

# MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this 24th day of October 2018.

#### **BETWEEN**

Uppal,1-118/11, Mallikarjuna PG College(MCA), Aurora's Peerzadiguda, Uppal, Hyderabad, Telangana - 500 092, the First Party represented herein by its Principal Dr. P. S Subha Pradha (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

BEST INSURANCE SERVICES, pent house Saraswathi Nilayam, Ramalayam Temple lane, Nagole, Hyderabad, Telangana 500068 the Second Party, and represented herein by Managing Director, MR.V PREM KUMAR, (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and Wer Kern individually as 'Party')

# WHEREAS:

- First Party is a Higher Educational Institution named: A)
  - Aurora's PG College (MCA), Uppal. (1)
- First Party & Second Party believe that collaboration and co-operation between B) themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- The Parties intent to cooperate and focus their efforts on cooperation within C) area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.
- E) BEST INSURANCE SERVICES, the Second Party is engaged in Business, Skill Development and R&D Services in the field of insurance and allied services.
- BEST INSURANCE SERVICES, the Second Party is promoted by Government of F) India established in 2015, located at H.NO.2-2-232/1 Pent house, Saraswathi Nilayam, Ramalayam Temple lane, Nagole, Hyderabad, Telangana 500068.
  - a) BEST INSURANCE SERVICES H.NO.2-2-232/1 Pent house, Saraswathi Nilayam, Ramalayam Temple lane, Nagole, Hyderabad, Telangana 500068.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

# **CLAUSE 1 CO-OPERATION**

- Both Parties are united by common interests and objectives, and they shall 1.1 establish channels of communication and co-operation that will promote and advance their respective operations within the Aurora's PG College (MCA). The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- First Party and Second Party co-operation will facilitate effective utilization of 1.2 the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- The general terms of co-operation shall be governed by this MOU. The Parties 1.3 shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof. A. Wer Kuru

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## CLAUSE 2 SCOPE OF THE MOU

- 2.1 The budding graduates from the Aurora's PG College (MCA) could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- Industrial Training & Visits: Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs, as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.
- 2.5 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.6 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.7 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement.
- 2.8 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
- 2.9 There is no financial commitment on the part of the **Aurora PG College (MCA) Uppal**, the First Party to take up any program mentioned in the MOU. If there is any financial consideration, it will be dealt separately.

#### CLAUSE 3 INTELLECTUAL PROPERTY

3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

#### CLAUSE 4 VALIDITY

- This Agreement will be valid until it is expressly terminated by either Party on 4.1 mutually agreed terms, during which period BEST INSURANCE SERVICE, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of BEST INSURANCE SERVICE, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

#### **CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES**

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

New Second Party

Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of

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#1-118/11, Peerzadiguda, Uppal, Hyderabad-500 092 T.S.

Date:-13-04-2023

#### **CIRCULAR**

It is hereby informed that Department of MBA of our college is conducting a workshop on Group Discussions and Mock Interviews for all 1<sup>St</sup> and 2<sup>nd</sup> year MBA and MCA students on 17-04-2023. All the students are informed to attend without fail and utilize this opportunity to the fullest.

#### **About Program**

- > Enhance Communication and Presentation Skills
- > Improve Analytical and Problem-Solving Abilities
- ➤ Build Confidence and Self-Awareness

Copy to:

HOD, MCA HOD, MBA Administrative Officer Aurora's PG College (MCA) Uppal, Hyderabad-500092 Aurora's PG College (MCA)
Uppal, Hyderabad-500092

Principal

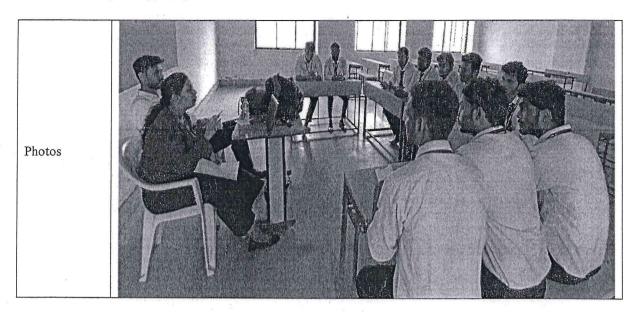
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Aurora's PG College (MCA)
Uppal, Hyderapad-500092

#1-118/11, Peerzadiguda, Uppal, Hyderabad-500 092 T.S.

Name of the Activity	Workshop on Group Discussion and Mock Interview		
Type of Activity	Language and Communication skill development		
Date and Time of Activity	17-04-2023	02:00 PM-04:00 PM	
Details of Participants	Students from MBA and MCA, 1st and 2nd year		
Organizing Dept /Support System	Aurora's PG College (MCA)		
Details of Resource Persons	Mr. Rajesh Kumar, Best Insurance Services		
Description	The workshop on Group Discussion and Mock Interviews by Mr. Rajesh Kumar, Best Insurance Services provided participants with practical skills and strategies for effective communication and interview performance.  Over the course of the session, attendees first engaged in group discussions on various topics to develop their ability to articulate ideas and collaborate with others. They practiced active listening, structured argumentation, and maintaining a respectful dialogue, which are crucial for productive group interactions. Feedback was provided on how to enhance clarity, persuasiveness, and team dynamics.  The second part of the workshop focused on mock interviews, simulating real-world scenarios to help participants refine their interview skills. They practiced answering common and situational interview questions, received personalized feedback on their responses, and learned techniques for managing interview anxiety. The session emphasized the importance of body language, clear articulation, and demonstrating relevant skills and experiences. Participants left with improved confidence, enhanced communication abilities, and a better understanding of how to effectively navigate group discussions and interviews. The workshop aimed to equip attendees with the tools needed to perform well in collaborative environments and stand out in job interviews.		

Aurora's PG College (MCA)
Uppal, Hyderabad-500092





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Principal
Aurora's PG College (MCA)
Uppal, Hyderabad-500092



Date: 16-01-2023

#### **CIRCULAR**

It is hereby informed that Department of MCA of our college is conducting a 4- day Workshop Program on Advanced Excel for all 1<sup>st and</sup> 2<sup>nd</sup> year MBA and MCA students from 18-01-2023, to 21-01-2023. All the students are informed to attend without fail and utilize this opportunity to the fullest.

## **About Program**

- > Master Complex Data Analysis and Manipulation
- > Automate Repetitive Tasks and Improve Efficiency
- > Enhance Data Visualization and Reporting

## Program Schedule:-

S no	Department	Venue	Program timings
1	MBA	Seminar hall-1	01:30 PM- 03:00 PM
2	MCA	Seminar hall-1	01:30 PM- 03:00 PM

Principal Principal

Aurora's PG College (MCA Uppal, Hyderabad-500092

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HOD, MCA HOD, MBA

Administrative Officer

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Uppal, Hyderabad-500092

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Name of the Activity	Workshop on Advanced Excel			
Type of Activity	Trends in Technology			
Date and Time of Activity	18/01/2023-21/01/2023 01:30 PM- 03:00 PM			
Details of Participants	Students from 1st and 2nd year MBA and MCA	Students from 1st and 2nd year MBA and MCA		
Organizing Dept /Support System	Organised by Department of MCA and Best Insurance Services			
Details of Resource Persons	S Radha Rani, Best Insurance Services			
Description	The department of MCA conducted 4 day workshop on Advanced Excel as a part of enhancing proficiency of major trends of computer technology. The session was conducted by Technology Expert S Radha Rani, Best Insurance Services. The Advanced Excel activity focused on enhancing proficiency in complex spreadsheet functions and data analysis techniques. Participants learned advanced formulas, including VLOOKUP, INDEX-MATCH, and complex nested functions, enabling efficient data retrieval and manipulation. They also explored pivot tables for summarizing large datasets, data validation, and conditional formatting to improve data presentation and accuracy. The training covered advanced charting techniques for dynamic data visualization and introduced automation through macros and VBA scripting. By the end of the course, participants gained the skills needed to handle complex data tasks, streamline workflows, and produce professional-grade reports and analyses			
Photos				

Aurora's G College (MCA)
Uppal, Hyderabad-500092

Aurora PG College (MCA)
Uppal, Hyderabad-500092-

Date:-11-10-2019

## CIRCULAR

It is hereby informed that Department of MCA of our college is conducting a 2- day Workshop Program on Advanced Word for all 2<sup>nd</sup> year MBA and 2<sup>nd</sup> year MBA and 3<sup>rd</sup> year MCA student's from 15-10-2019 to 16-10-2019, all the students are informed to attend without fail and utilize this opportunity to the fullest.

## About Program

- > Utilize Advanced Formatting and Layout Techniques
- > Leverage Collaboration and Review Tools
- > Implement Automation and Customization

# **Program Schedule:**

S no	Department	Venue	Program timings
1	MBA	Seminar hall-1	1.30 PM to 03.00 PM
2	MCA	Seminar hall-1	1.30 PM to 03.00 PM

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HOD, MCA HOD, MBA

Administrative Officer

Principal Aurora's PG College (MCA) Uppal, Hyderabad-500092 Principal Principal

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Name of the Activity	Workshop on Advanced Word	
Type of Activity	Trends in technology	
Date and Time of Activity	15/10/2019-16/10/2019	1.30 PM to 03.00 PM
Details of Participants	Students from 2 <sup>nd</sup> year MBA and 2 <sup>nd</sup> year M	MBA and 3 <sup>rd</sup> year MCA student's
Organizing Dept /Support System	Department of MCA Aurora's PG College (MCA) and Best Insurance Services	
Details of Resource Persons	Dr. B Sudharshan Rao, Best Insurance Serv	vices
Description	The department of MCA conducted 2 day workshop on Advanced word as a part of enhancing proficiency of major trends of computer technology. The session was conducted by Technology Expert Dr. B Sudharshan Rao from Best Insurance Services. the first day, participants delved into advanced formatting and layout techniques. They learned to utilize styles and themes for consistent and professional document presentation, and explored sophisticated layout options such as multi-column formatting and complex table designs. The session also covered the creation and application of custom templates, enabling attendees to standardize document formats and save time on repetitive tasks.  The second day focused on collaborative features and automation. Participants gained hands-on experience with Word's review tools, including track changes, comments, and version control, facilitating efficient document collaboration and feedback. The workshop also introduced advanced automation techniques, such as using macros to streamline repetitive tasks and customizing Word with specific fields and shortcuts.  Throughout the workshop, participants engaged in practical exercises and real-world scenarios, applying learned skills to create polished, well-structured documents. By the end of the workshop, attendees had developed a deeper understanding of advanced Word functionalities, enhancing their ability to produce high-quality documents and collaborate effectively within their teams	
Photos	11:07 am	

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Date:-19-08-2019

Aurora's PG College (MCA) Uppal, Hyderabad-500092

#### **CIRCULAR**

It is hereby informed that Department of MBA of our college is conducting a Seminar on Investment in Stock Trading for all Students of MBA and MCA students on 22-08-2019. All the students are informed to attend without fail and utilize this opportunity to the fullest.

# **About Program**

- Diversification and Risk Management
- > Steady stream of income through dividends and capital gains
- > Significant long-term returns through capital appreciation
- ➤ Long-Term Wealth Building

## Program Schedule:-

S no	Department	Venue	Program timings
1	MBA	Seminar hall-1	02:00 PM- 04:00 PM
2	MCA	Seminar hall-1	02:00 PM- 04:00 PM

Copy to:

HOD, MCA HOD, MBA Administrative Officer

Aurora's PG College (MCA) Uppal, Hyderabad-5000y2

Ph.No. 040-27201452, Email:principal@apgcu.ac.in



Name of the Activity	Seminar on Investment in Stock Trading		
Type of Activity	Entrepreneurship and Self Employment Skills		
Date and Time of Activity	22/08/2019	02:00 PM- 04:00 PM	
Details of Participants	Students from MBA and MCA		
Organizing Dept /Support System	Organised by Training and Placement		
Details of Resource Persons	Mr. Ravi Kumar		
Description	In order to Bring the Awareness among post graduate students for thriving opportunities according to market changing environment. Aurora's PG college (MCA) held an Seminar on Investment in Stock Trading by Mr. Ravi Kumar from Best Insurance Services a prominent stock analyst.  Employment in this field offers a structured environment with potential for high earnings, performance-based bonuses, and career advancement. Professional traders often work for investment banks, hedge funds, brokerage firms, or asset management companies, contributing to the financial health and growth of these organizations.  stock trading allows individuals to operate independently, managing their own investments and strategies. Entrepreneurial traders have the flexibility to set their own schedules, pursue innovative trading strategies, and potentially achieve substantial financial gains. This path requires significant self-discipline, continuous learning, and risk management skills. Successful entrepreneurial traders can scale their operations, offering advisory services, launching hedge funds, or developing trading algorithms, thereby creating additional revenue streams  Stock trading can serve both as a form of employment and a pathway to entrepreneurship, offering diverse opportunities for financial growth and professional development  Both employment and entrepreneurial avenues in stock trading offer unique challenges and rewards. Whether as a structured career or an independent venture, stock trading provides opportunities for financial independence, professional growth, and continuous learning in the dynamic world of finance.		
Photos			

Principal Aurora's PG College (MCA) Uppal, Hyderabad-500092 Uppal, Hyderabad-500092

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