



**MEMORANDUM OF UNDERSTANDING (MOU)  
KAPIL GURU – COLLABORATION FOR SKILL DEVELOPMENT**

**BETWEEN**

**AURORA'S PG COLLEGE (MCA), UPPAL  
AND**

**KAPIL KNOWLEDGE HUB PRIVATE LIMITED**

This memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this 5<sup>th</sup> day of November, 2021, Friday, by and between **AURORA'S PG COLLEGE (MCA), UPPAL (hereinafter referred to as AURA) and KAPIL KNOWLEDGE HUB PRIVATE LIMITED (KAPIL GURU).**

**AURORA'S PG COLLEGE (MCA), UPPAL**, the First Party represented herein by its Principal / Director / Head of Institution **Dr. Sanjay Kumar Padhy**, and **KAPIL GURU**. The Second party, represented herein by its Managing Director, **Mr. ShaikZaheeruddin**.

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: **AURA**
- B) First Party & Second Party believe that collaboration and cooperation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Kapil Guru**, - the Second Party is engaged in the field of online education / teaching / training, which provides an online platform for trainers & learners, to access each other services / requirements, and also assist in providing placement opportunities for students.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS

**CLAUSE1: CO-OPERATION**

- 1.1 Both Parties are united by common interests and objective, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The Parties shall co-operate with each other

**CLAUSE 2: SCOPE OF THE MOU**

2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE internship Portal for the benefit of students.

2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.

2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.

2.4 There is no financial commitment on either of the parties, to take up any program mention in MOU. If there is any financial consideration, it will be dealt separately.

2.5 Both Parties to obtain an internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3: BENEFITS FOR THE FIRST PARTY VIDE THIS MOU**

3.1 Second party shall provide free user accounts (on KAPIL GURU website/application) for the students of the First Party.

3.2 By using these user accounts, students can apply for unlimited job openings at free of cost. Further students can attend unlimited demo lectures at free of cost.

3.3 Students can attend unlimited free webinars and obtain participation certificate.

3.4 Students can learn any course/subject/skill by using KAPIL GURU platform, as per applicable terms and conditions and obtain course completion certificates.

#### **CLAUSE 4: UTILIZATION OF AURU FACILITIES**

For implementing and monitoring the programmes envisaged and taken up from time to time under this MOU, KAPIL GURU and AURA jointly agree to the following:

- 4.1 The facilities of AURA shall be permitted to be used by KAPIL GURU to facilitate Education Programmes with prior consent of the college that connect the industry with the students, as per the above objectives by discussion and mutual agreement with AURA.
- 4.2 Both the parties will engage services of their existing faculty or staff for carrying out the activities planned under this MOU. A self-Volunteered initiative is expected to be implemented as an ongoing activity.
- 4.3 The Activities shall be limited to KAPIL GURU & AURA only.

#### **CLAUSE 5: INDEMNITY**

Both the parties hereby indemnify and undertake to keep indemnified and protected the other party and their respective officers and employees from or against any claims or actions arising out of or in any way relating to the provision and implementation of the programmes as per this MOU.

#### **CLAUSE 6: LIMITATION OF LIABILITY**

In any case the liability of whatsoever, of either party to each other or towards any other third party, arising out of this agreement, need not to pay any amount.

#### **CLAUSE 7: VALIDITY**

This agreement will be valid until it is expressly terminated by either Party by giving a notice of one month.

#### **CLAUSE 8: RELATIONSHIP BETWEEN THE PARTIES**

It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

#### **CLAUSE 9: GOVERNING LAW**

Agreement shall be governed by laws of India.

#### **CLAUSE 10: DISPUTE RESOLUTION**

Any dispute arising out of the agreement, shall be subject to the exclusive jurisdiction of Courts of Hyderabad.



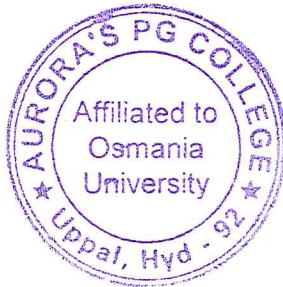
**CLAUSE 11: MARKETING, PROMOTION AND ADVERTISEMENT**

Second party, at its sole discretion, market, promote, advertise, and inform its Customers and general public of the tie up with the First Party, vide this MOU. Any such activity shall prominently display the Name / logo of the First Party.

Second Party can display the logo and other such trademarks of First Party on their website, to indicate the tie up with the First Party vide this MOU.

  
**FirstParty**

**Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092**



  
**SecondParty**



Date:-26-07-2023

**CIRCULAR**

It is hereby informed that Department of MBA of our college is conducting seminar on Time Management and Prioritization for all 2<sup>nd</sup> year MBA and MCA students on 28-07-2023. All the students are informed to attend without fail and utilize this opportunity to the fullest.

**About training**

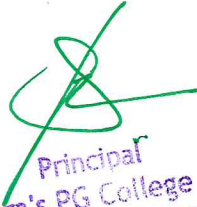
- Enhancing Productivity and Efficiency
- Reducing Stress and Overwhelm
- Achieving Goals and Meeting Deadlines


**Program Schedule:-**

S no	Department	Venue	Program timings
1	MBA	Seminar hall-1	1:30 PM-03:30 PM
2	MCA	Seminar hall-1	1:30 PM-03:30 PM

Copy to:

HOD, Department of MCA  
HOD, Department of MBA  
Administrative Officer

  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

Name of the Activity	Seminar Session on Time Management and Prioritization	
Type of Activity	Soft skills	
Date and Time of Activity	28/07/2023	1:30 PM-03:30 PM
Details of Participants	Students from 2 <sup>nd</sup> year MBA and MCA	
Organizing Dept /Support System	Organised by Training and Placement	
Details of Resource Persons	Dr. B. Santhosh Kumar, Kapil Guru	
Description	<p>In order to prepare the post graduate students for challenges according to market changing environment. Aurora's PG college (MCA) held an orientation session on Time Management and Prioritization. By Dr. B. Santhosh Kumar from Kapil Guru</p> <p>In the current fast-paced market environment, effective time management and prioritization are crucial for maintaining competitiveness and achieving success. With rapidly changing market conditions, businesses need to optimize productivity. Efficient time management ensures that high-priority tasks are completed first, maximizing output and minimizing wasted effort. The ability to swiftly respond to new trends and opportunities requires clear prioritization. Organizations that manage time well can quickly pivot and adapt, staying ahead of competitors. The pressure to meet tight deadlines and deliver results can lead to burnout. Proper time management helps distribute workloads evenly, reducing stress and enhancing employee well-being, which is critical for maintaining high performance levels.</p> <p>In a market where timely execution is key, prioritizing tasks aligned with strategic goals ensures that organizations meet deadlines, fulfill commitments, and achieve long-term objectives. Overall, time management and prioritization are essential for thriving in the dynamic, high-pressure landscape of modern business.</p>	
Photos		

Principal  
 Aurora's PG College (MCA)  
 Uppal, Hyderabad-500092

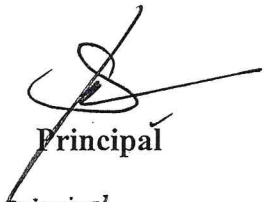
Principal  
 Aurora's PG College (MCA)  
 Uppal, Hyderabad-500092

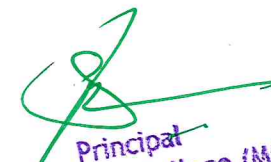
Date: 24.02.2023

**CIRCULAR**

All the MCA II Year Students are hereby informed that the college is conducting Training Program on "Generative AI" from 01.03.2023 to 10.03.2023. The students who are interested are advised to register for the program and avail the opportunity to enhance the skills

Copy to:  
College Academic Committee  
HOD (MCA)

  
Principal  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092



**ACTIVITY REPORT**

Name of the Activity	<b>Training Program on Generative AI</b>	
Type of Activity	Co-Curricular	
Duration of Activity	From: 01.03.2023	To: 10.03.2023
Details of Participants	MCA II Year Students	
Coordinator(s)	Faculty: Ms. S. Soni	
Organizing Department/ Support System	MCA Department in association with Kapil Guru	
Details of Resource Persons (if any)	Mr. R. Raj Vamshi	
Description (min. 100 words, include objective, outcome, etc.)	<p>From March 1 to March 10, 2023, Aurora's PG College (MCA) conducted a cutting-edge Training Program on Generative AI in association with Kapil Guru, aimed at equipping students with the skills and knowledge necessary to navigate this rapidly evolving field. As Generative AI continues to reshape industries and influence various domains, this program offered an invaluable opportunity for participants to gain insights into its applications and underlying technologies. The curriculum covered a wide range of topics, including the fundamentals of artificial intelligence, machine learning algorithms, and the intricacies of generative models such as GANs (Generative Adversarial Networks) and VAEs (Variational Autoencoders). Participants participated in interactive workshops where they explored various applications of Generative AI, from image synthesis and text generation to audio creation. These sessions provided students with the opportunity to work on real-world projects, enhancing their understanding of how to implement generative techniques effectively. Collaboration was encouraged, fostering a creative environment where students could share ideas and insights, ultimately enriching the learning experience. The program also placed a strong emphasis on ethical considerations, discussing the implications of Generative AI in society, including issues related to bias, misinformation, and copyright. This aspect was crucial in preparing students to approach their future work responsibly. Upon completion of the training, participants received certificates that recognized their proficiency in Generative AI, boosting their employability in a competitive job market. The Training Program on Generative AI was a remarkable success.</p>	

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Uppal, Hyderabad-500092



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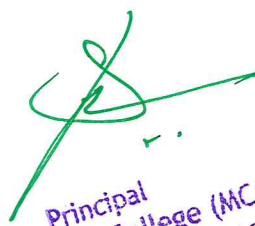
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Name: Ms. S. Soni

Designation: Assistant Professor

Department: MCA

  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

Date:-13-02-2023

## CIRCULAR

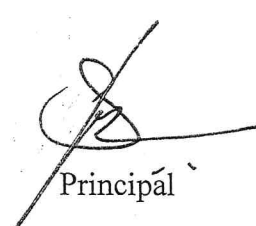
It is hereby informed that our college is conducting Awareness session on Resume Building for all 2<sup>nd</sup> year MBA and MCA students on 16-02-2023. All the students are informed to attend without fail and utilize this opportunity to the fullest.

### About Program

- Enhance Clarity and Readability
- Demonstrate Professional Growth
- **Showcase Relevant Skills and Experience**

### Program Schedule:-

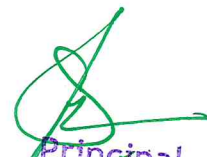
S no	Department	Venue	Program timings
1	MBA	Seminar hall-1	2.00 PM -4.00 PM
2	MCA	Seminar hall-1	2.00 PM -4.00 PM



Principal

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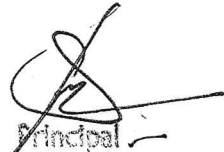
HOD, Department of MCA  
HOD, Department of MBA  
Administrative Officer




Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

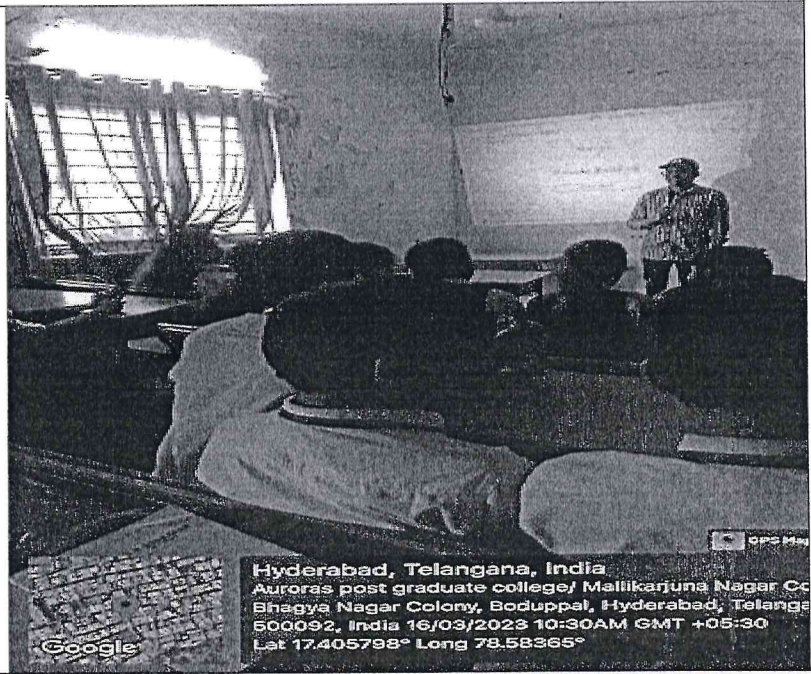
Name of the Activity	Awareness session on Resume Building	
Type of Activity	Employment skills	
Date and Time of Activity	16/02/2023	2.00 PM -4.00 PM
Details of Participants	Students from 2 <sup>ND</sup> year MBA and MCA	
Organizing Dept /Support System	Organized by Training and Placement	
Details of Resource Persons	Mr. Ganesh, Kapil Guru	
Description	<p>Aurora's PG college (MCA) Uppal conducted Awareness session on Resume Building by Industry HR expert Ganesh in association with Kapil Guru. The key necessity to tailor the resume to highlight key skills, accomplishments, and experiences that align with the job description, ensuring it resonates with the employer's requirements.</p> <p>Structure the resume for easy readability with clear headings, concise bullet points, and a professional format, allowing hiring managers to quickly identify key qualifications.</p> <p>Emphasize career progression and continuous learning by showcasing relevant certifications, advanced roles, and impactful contributions, illustrating a strong trajectory in the chosen field.</p> <p>It was a worthwhile session to the candidates to make their resume a effective tool in the market for job search to outstand in the thriving competition.</p>	

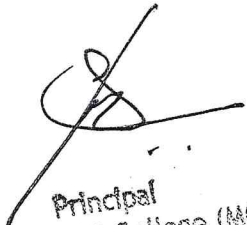
  
 Principal  
 Aurora's PG College (MCA)  
 Uppal, Hyderabad-500092

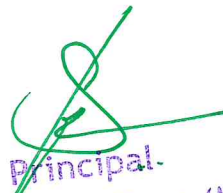
  
 Principal  
 Aurora's PG College (MCA)  
 Uppal, Hyderabad-500092



Photos



  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

  
Principal.  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

Date:-22-09-2022

**CIRCULAR**

It is hereby informed that Department of MBA of our college is conducting seminar session on Critical Thinking and Conflict Resolution for all 1<sup>st</sup> year MBA and MCA students on 27-09-2022. All the students are informed to attend without fail and utilize this opportunity to the fullest.

**About training**

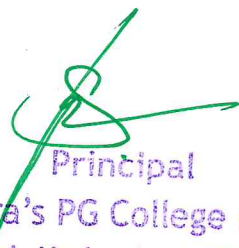
- Enhance Analytical and Problem-Solving Skills
- Promote Constructive Communication
- Foster Collaborative Conflict Resolution

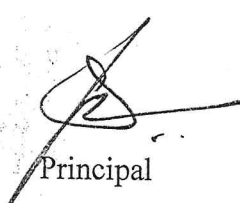
**Program Schedule:-**

S no	Department	Venue	Program timings
1	MBA	Seminar hall-1	02:00 PM-03:30 PM
2	MCA	Seminar hall-1	02:00 PM-03:30 PM

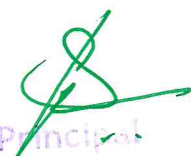
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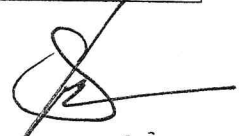
HOD, MCA  
HOD, MBA  
Administrative Officer

  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

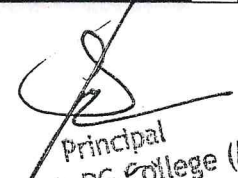
Name of the Activity	Seminar on Critical Thinking and Conflict Resolution	
Type of Activity	Soft skills	
Date and Time of Activity	27/09/2022	02:00 PM-03:30 PM
Details of Participants	Students from 1 <sup>st</sup> year MBA and MCA	
Organizing Dept /Support System	Organized by Training and Placement	
Details of Resource Persons	K. Praveen / Kapil Guru	
Description	<p>In order to prepare the post graduate students for challenges according to market changing environment. Aurora's PG college (MCA) held a seminar session on Critical Thinking and Conflict Resolution in association with Kapil Guru by K Praveen.</p> <p>The activity on Critical Thinking and Conflict Resolution focused on equipping participants with essential skills to navigate complex situations and resolve disputes effectively. The session began with an introduction to critical thinking, highlighting its importance in analyzing problems, making informed decisions, and avoiding cognitive biases. Participants engaged in exercises that encouraged them to question assumptions, evaluate evidence, and consider multiple viewpoints before reaching conclusions.</p> <p>The second part of the activity centered on conflict resolution techniques. Through role-playing scenarios, participants practiced identifying the underlying causes of conflicts, using active listening, and communicating clearly to de-escalate tense situations. The session also covered various conflict resolution strategies, such as negotiation, mediation, and collaborative problem-solving, emphasizing the importance of maintaining respect and empathy during disputes.</p> <p>By the end of the session, participants reported a better understanding of how to apply critical thinking in both their personal and professional lives, as well as increased confidence in their ability to resolve conflicts constructively. The activity emphasized that critical thinking and effective conflict resolution are interconnected skills that contribute to better teamwork, decision-making, and overall workplace harmony.</p>	
Photos		


  
 Principal  
 Aurora's PG College (MCA)  
 Uppal, Hyderabad-500092

  
 Principal  
 Aurora's PG College (MCA)  
 Uppal, Hyderabad-500092





  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

Date:-03-06-2022

## CIRCULAR

It is hereby informed that Department of MBA of our college is conducting a seminar on Creativity and Teamwork for all 1<sup>st</sup> and 2<sup>nd</sup> year MBA and MCA students on 08-06-2022. All the students are informed to attend without fail and utilize this opportunity to the fullest.

### About training

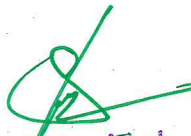
- Foster a Culture of Open-Mindedness and Experimentation
- Enhance Creative Thinking Skills
- Drive Innovation for Continuous Improvement

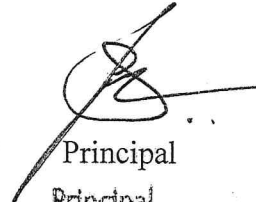
### Program Schedule:-


S no	Department	Venue	Program timings
1	MBA	Seminar hall-1	01:30 PM-03:30 PM
2	MCA	Seminar hall-1	01:30 PM-03:30 PM

Copy to:

HOD, MCA  
HOD, MBA  
Administrative Officer

  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

  
Principal  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

Name of the Activity	Seminar on Creativity And Teamwork	
Type of Activity	Capacity building and skills enhancement activity	
Date and Time of Activity	08-06-2022	01:30 PM-3:30 PM
Details of Participants	Students from MBA and MCA , 1 <sup>st</sup> and 2 <sup>nd</sup> year	
Organizing Dept /Support System	Organized by Training and Placement	
Details of Resource Persons	H. Rajesh, Kapil Guru	
Description	<p>In order to prepare the post graduate students for challenges according to market changing environment. Aurora's PG College (MCA) held a seminar session on Innovation and Creativity by H. Rajesh renowned industrialist with impactful managerial experience with Kapil Guru.</p> <p>The seminar session on Innovation and Teamwork aimed to highlight the synergy between creative thinking and collaborative efforts in achieving breakthrough results. The session began with an introduction to the importance of innovation in today's rapidly changing environment, emphasizing how teamwork plays a critical role in driving creative solutions and fostering a culture of continuous improvement. Participants engaged in interactive discussions on the key principles of innovation, such as thinking outside the box, embracing change, and leveraging diverse perspectives. The seminar also covered practical strategies for enhancing teamwork, including effective communication, trust-building, and conflict resolution, which are essential for creating an environment where innovative ideas can flourish.</p>	
Photos		

Principal  
Aurora's PG College (MCA)  
Ph.No. 040-27201452, Email: principal@apgc.ac.in  
Uppal, Hyderabad-500092

Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092



Date:02-02-2022

**CIRCULAR**

It is hereby informed that our college is conducting Seminar session on Resume Building for all 2<sup>nd</sup> year MBA and MCA students on 08-02-2022. All the students are informed to attend without fail and utilize this opportunity to the fullest.

**About Program**

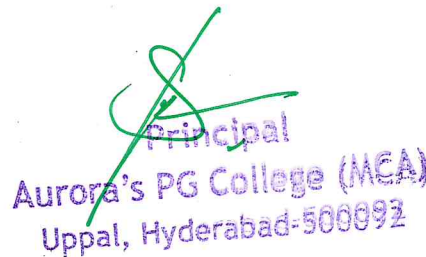
- Enhance Clarity and Readability
- Efficient Document Formatting and Styling
- Automation of Repetitive Tasks

**Program Schedule:-**

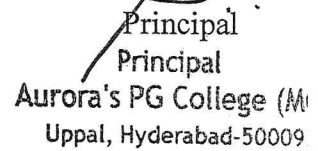
S no	Department	Venue	Program timings
1	MBA	Seminar hall-1	1:30 PM-03:00 PM
2	MCA	Seminar hall-1	1:30 PM-03:00 PM

Copy to:

HOD, MCA  
HOD, MBA  
Administrative Officer

A handwritten signature in green ink is written over a purple stamp. The stamp reads "Principal", "Aurora's PG College (MCA)", and "Uppal, Hyderabad-500092".

Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-500092

A handwritten signature in black ink is written over the text "Principal", "Principal", "Aurora's PG College (MCA)", and "Uppal, Hyderabad-50009".

Principal  
Principal  
Aurora's PG College (MCA)  
Uppal, Hyderabad-50009

Name of the Activity	Awareness session on Resume Building	
Type of Activity	Employment skills	
Date and Time of Activity	08/02/2022	1:30 PM-03:00 PM
Details of Participants	Students from 1 <sup>st</sup> year MBA and MCA	
Organizing Dept /Support System	Organised by Training and Placement	
Details of Resource Persons	Pavan Kumar Thimmaraju / Kapil Guru	
Description	<p>Aurora,s PG college (MCA) Uppal conducted Awareness session on Resume Building by Industry HR expert Pavan Kumar Thimmaraju, Kapil Guru The workshop attracted a diverse group of attendees, including recent graduates, job seekers, and professionals looking to advance their careers.</p> <p>The session began with an overview of the importance of a well-structured resume in today's competitive job market. Participants learned about the key elements of an effective resume, including clear objective statements, highlighting relevant skills, and tailoring content to specific job roles. The instructor emphasized the importance of keyword optimization, particularly for resumes being submitted through online job portals.</p> <p>Hands-on activities allowed participants to apply these principles immediately. They received personalized feedback on their current resumes, focusing on improving layout, language, and content relevance. The workshop also covered advanced tips such as creating resumes that stand out visually while maintaining a professional tone, and how to craft compelling cover letters that complement the resume.</p> <p>The session concluded with a Q&amp;A segment, where attendees could seek advice on specific challenges they faced in resume building. Feedback was overwhelmingly positive, with participants expressing confidence in their ability to create resumes that effectively showcase their qualifications and experiences.</p>	
Photos		

Principal  
 Aurora's PG College (MCA)  
 Uppal, Hyderabad-500092

Principal  
 Aurora's PG College (MCA)  
 Uppal, Hyderabad-500092

Date:-09-07-2021

## CIRCULAR

It is hereby informed that Department of MBA of our college is conducting a seminar on Critical Thinking and Time Management for all 2<sup>nd</sup> year MBA and MCA students on 14-07-2021. All the students are informed to attend without fail and utilize this opportunity to the fullest.

### About training

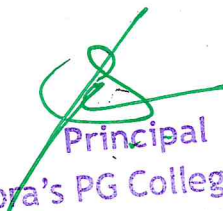
- Develop Analytical and Evaluative Skills
- Strengthen Communication and Negotiation Abilities
- Promote Constructive Conflict Management

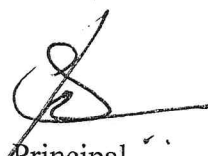
### Program Schedule:-

S no	Department	Venue	Program timings
1	MBA	Seminar hall-1	1:30 PM-04:00 PM
4	MCA	Seminar hall-1	1:30 PM-04:00 PM


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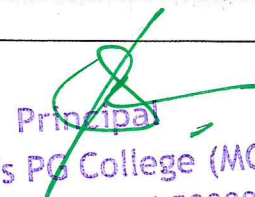
HOD, MCA  
HOD, MBA  
Administrative Officer

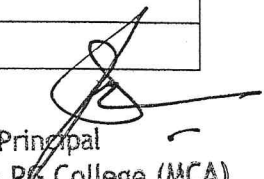
  
**Principal**  
 Aurora's PG College (MCA)  
 Uppal, Hyderabad-500092

  
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Name of the Activity	Seminar Session on Critical Thinking and Time Management	
Type of Activity	Capacity building and skills enhancement activity	
Date and Time of Activity	14-07-2021	1:30 PM- 04:00 PM
Details of Participants	Students from MBA and MCA , 2 <sup>nd</sup> year	
Organizing Dept /Support System	Organised by Innovation Cell	
Details of Resource Persons	Syed Muzammiluddin, Kapil Guru	
Description	<p>In order to prepare the post graduate students for challenges according to market changing environment. Aurora's PG college(MCA) held a seminar session on Critical Thinking and Time Management by eminent industrialist Syed Muzammiluddin, Kapil Guru.</p> <p>he session began with an introduction to critical thinking, emphasizing its importance in evaluating information, making informed decisions, and solving problems effectively. Participants engaged in exercises that encouraged them to question assumptions, analyze arguments, and approach problems from multiple perspectives. These activities helped attendees recognize cognitive biases and develop strategies to think more logically and objectively.</p> <p>The second part of the seminar focused on time management techniques. Participants learned about various time management tools and methods, such as prioritization, the Eisenhower Matrix, and the Pomodoro Technique, which help in organizing tasks and maximizing productivity. The session also addressed common time-wasters and how to overcome procrastination, enabling participants to make better use of their time.</p> <p>Throughout the seminar, practical tips were shared on integrating critical thinking with time management, such as how to prioritize tasks based on importance and urgency, and how to approach decision-making in a structured manner. By the end of the session, participants gained valuable insights into managing their time more effectively while applying critical thinking to enhance both their personal and professional lives.</p>	
Photos	 <p>Hyderabad, Telangana, India Aurora's post graduate college/ Mallikarjuna Nagar Colony, Bhagya Nagar Colony, Boduppal, Hyderabad, Telangana 500092, India 14/07/2021 10:30AM GMT +05:30 Lat 17.405790° Long 78.58366°</p>	

  
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